



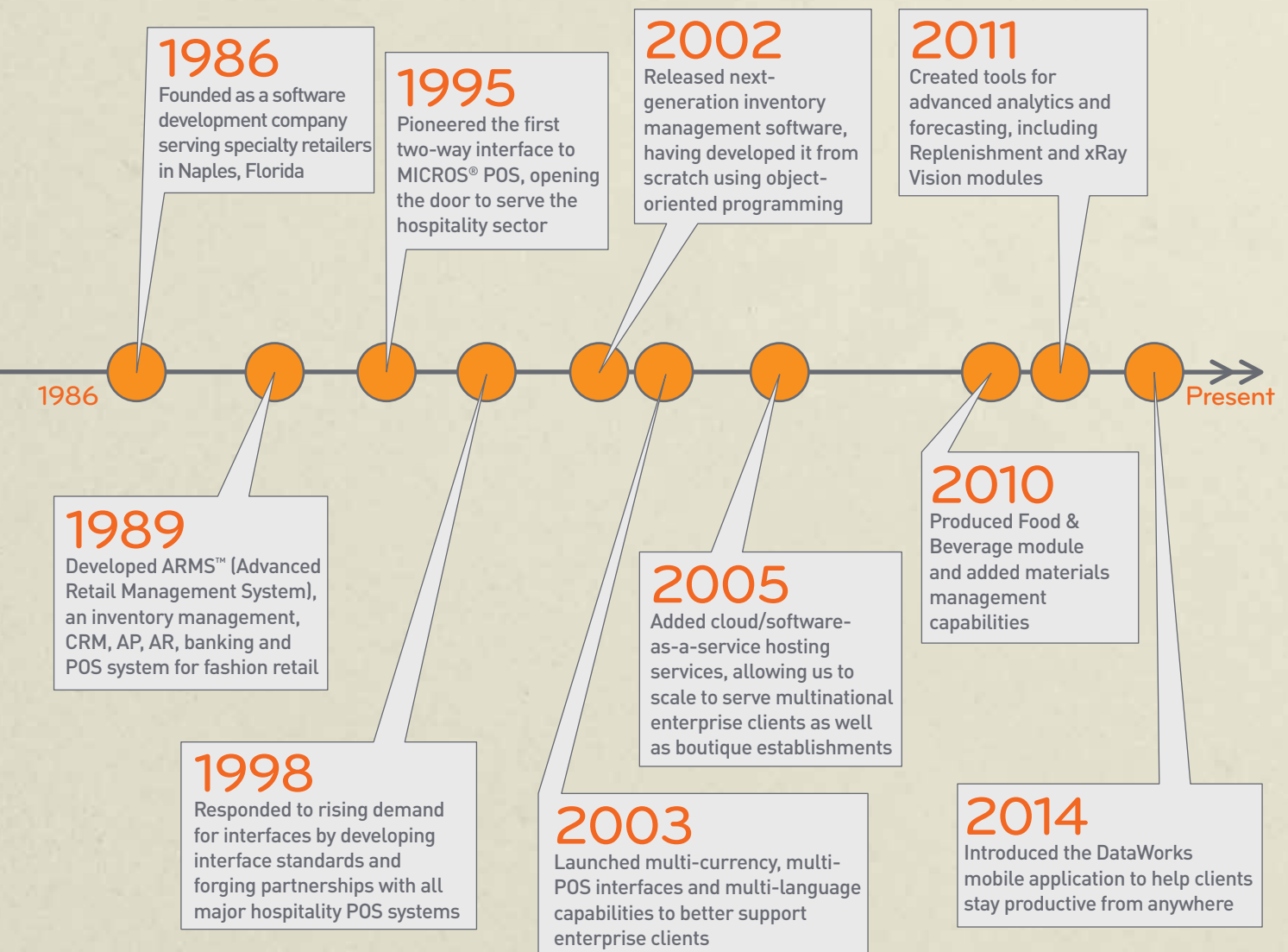
From procurement
to POS and back.

A complete system tailored for
the comprehensive management
of purchase orders, inventory
control and sales.

No guesswork necessary. With our team's depth and range of business and technology experience, we know what to do and how to do it.

By users for users. Before landing our dream jobs, DataWorks team members worked as buyers, merchandisers, point-of-sale experts and just about every other job associated with helping customer-facing businesses run smoothly. As a company, DataWorks has

been an industry leader for more than 20 years...but we don't rest on our laurels. We stick to a path of continuous improvement, simultaneously honing our software chops and keeping a laser-like focus on our clients' needs.



The devil is in the details. Knowing exactly what you've sold, used, ordered and have in stock enables better decision making, but how many of us have the time or resources to track and manage our sales and supplies?

Get smart. The DataWorks back-office procurement and inventory management system gives you a complete picture of your business, from planning to purchase orders to payments. DataWorks makes it easy to manage, track and report on your sales and inventory, at your desk or on the go.

Make your own magic mix. We designed DataWorks to flex both for and with you, whether you're a single facility or a multisite enterprise:

- Integrate with point of sale and/or accounting systems
- Choose from among separate, targeted modules for a solution that reflects your particular business scenario

- Mix and match your modules over time to extend and/or change your capabilities
- Opt for an on-premises or hosted structure

We do our homework. DataWorks software incorporates the latest technology and programming advancements to give you clear, fast, real-time information you can trust as you gauge just what you need to run a tight ship.

Cover your assets. The scale and scope of your business may change, but don't worry. DataWorks will be there to help you make smarter decisions, improve customer service, maintain control and foster productivity—for a positive impact on your bottom line.

MODULES

Re

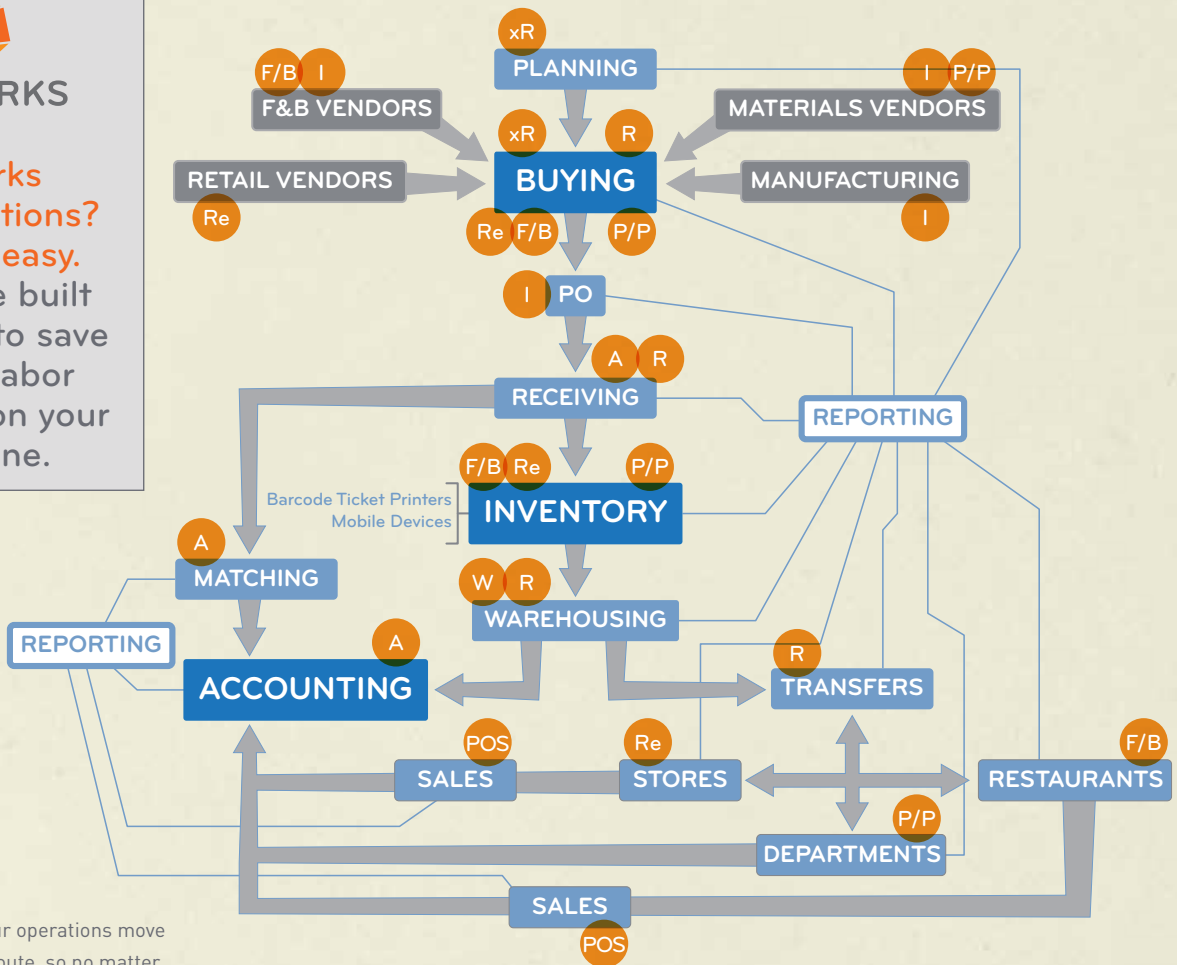
Retail How do you know if that can't-miss item is really selling? What products are most/least profitable for you? Whether you run a gift shop, a spa, a golf pro shop, a shoe store or any other retail establishment, the DataWorks Retail module tracks it all. You can define unlimited merchandise categories at six levels and manufacturers with multiple vendors, plus seasons, color pallets, size grids and more. You'll always know your best- and worst-sellers so you can make smart purchasing decisions. The advanced price-adjustment features allow you to maximize your dollars, and a full suite of real-time and historical reports keeps information right at your fingertips.

F/B

Food & Beverage Whether you're dealing with mushroom varieties, bread flour or that specialty vodka everyone's raving about, our Food & Beverage module supports all your kitchen's ordering and fulfillment needs. You can also depend on it for front-of-house POS menu item management. Easy for a range of employees to use, this module supports catch weights, par levels, recipes, theoretical food costs and more.



DataWorks implementations? Quick and easy.
 After all, we built this system to save you time, labor and dollars on your bottom line.



With our system, your operations move along a predefined route, so no matter where in the workflow process you find yourself, DataWorks is there for you.



Part & Parcel—Materials Management

The right supplies can only contribute to your success if they're in the right location. The DataWorks Materials Management module helps you quickly address requisitions and ordering along with delivery of materials and supplies to internal departments and outlets. You can achieve on-time delivery from one or more warehouses or stockrooms while maintaining true landed costs and taxes and keeping your supply inventory separate from your retail inventory. The module also handles taxable purchases and the cost accounting for sales tax liabilities.



POS Inventory and sales systems, working in harmony...that's what it takes to ensure that you know what you've sold and what's still sitting on your shelves. For our DataWorks POS module, we offer a proven two-way interface for every major point-of-sale system on the market. This module eliminates the need for double data entry by seamlessly sending item information to your POS system(s) and collecting sales (and even customer) data to maintain accurate inventory tracking.



Accounting AP/GL Avoid the need for double entries and the risk of human error with our vendor data imports and AP/GL exports for third-party accounting systems. Accounts payable invoices and general ledger entries flow directly into Lawson™, Solomon™, Dynamics™, Informix® and others. This module reflects credits and debits from inventory assets and AP liabilities, and it updates your income statements, revenue, cost of goods and expense accounts.



FINANCIAL SYSTEMS



POS SYSTEMS

DATAWORKS WORK FLOW

HOSTING

The ultimate in flexibility. Need to focus on your business and leave software management and hardware infrastructure to someone else? We provide a subscription-based hosted service that lets your users access DataWorks from any high-speed Internet connection. No software updates or new releases to

think about—we keep everything current in our secure data centers so you don't have to. Scale to match your business growth without added capital expense, and take advantage of lower total cost of ownership, thanks to reduced hardware, software and network spending.

xR

xRay Vision When it comes to your business, transparency is key. Our dashboard module offers individual executives at-a-glance views of company performance, which they can configure based on their desired metrics. Use xRay Vision to forecast sales, create more accurate budgets, react to changing conditions and market trends, identify profitable merchandise categories, improve your purchasing power through economies of scale and increase in-stock availability for better customer and guest service.

W

Warehouse Gain complete control of your supplies, food, retail items, etc. through comprehensive warehouse management. Create specific areas within a facility for receiving, cross-docking, locating and physical inventory, so you can track material by location. This module allows multiple SKUs per bin and multiple bins per SKU to match the way you store goods.

R

Replenishment Make sure you can meet customer demand, every time. This module provides stock planning and suggested fulfilment for purchase orders, transfers and requisitions. You can set minimum/maximum thresholds, automatically trigger draft purchase orders and create requisitions from warehouses to all other locations.

I

Import/EDI Seasonal items and other frequent vendor catalog changes can result in time-consuming data entry for buyers, especially enterprise organizations. Streamline your efforts by entering the new information in a pre-formatted Excel spreadsheet and having DataWorks instantly create your products. You can also choose direct electronic data import (EDI) from your vendors to manage pricing and purchase orders. Either way, it's faster and easier to order new products with all the heavy lifting done.



Who uses DataWorks

- Resorts
- Theme Parks
- Casinos
- Hospitals
- Hotel Chains
- Spas
- Gift Shops
- Restaurant Chains
- Aquariums & Zoos
- Stadiums & Arenas
- Specialty Retailers
- Museums
- Independent Hotels

We walk the talk. At DataWorks, we know logistics, food and beverage, retail... everything that goes into making today's restaurants, stores, hospitals, hotels and entertainment venues run and run well.

And we don't know this stuff because we've read up on it or watched online videos. Nope. We know it because we've rolled up our sleeves and gotten our hands dirty in storerooms and warehouses, on show floors, in cafes, in lobbies. Our incomparable experience has led us to develop a comprehensive back-office procurement and inventory management system that doesn't cut corners or limit your capabilities. We know that you may be juggling multiple enterprise-class facilities or need to-the-letter tracking for a single storefront. Point of sale, materials management, warehouse, accounting system integration—any way you slice it, DataWorks has you covered.



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